



the association for Audiovisual &  
Educational Technology Management Inc.

# Eighteenth Annual Conference of the Association for Audiovisual and Educational Technology Managers (AETM)

**University of South Australia, South Australia**

**November 19-22, 2018**

## Conference Sponsors

### Conference Partners



### Major Sponsors



### Exhibition Space



Thank you for supporting the 2018 AETM Conference

Welcome to the Eighteenth Annual Conference of the Association for Audiovisual and Educational Technology Managers (AETM) of Australasia, November 19-22, 2018.

Hosted by the University of South Australia.

**AETM (Association for Audiovisual & Educational Technology Management)** was established in 2001 to provide a forum for directors, managers and other professionals who work in organisations using audiovisual or educational technology. The AETM is a professional association that represents audiovisual and educational technology managers and specialists in the Asia/Pacific region. AETM members have management responsibilities such as:

- Audiovisual Learning & Meeting Space Design
- Infrastructure Planning
- Technology Integration
- Audiovisual Operational Support
- Support Maintenance
- Event Management & Training Materials
- Project Management

AETM conferences are a great opportunity for AV professionals to see, learn and connect. With a specialised trade exhibition, vendor technology previews, case studies of new installations by AETM members, in-depth site inspections, and of course networking throughout, your time at an AETM conference will be one to remember and a great opportunity to network, share and develop both you and your staff's skillset and knowledge base. AETM believes that AV professionals in universities, corporations, museums, schools, government departments, galleries, colleges, courts, hospitals and other work environments share many common challenges and will benefit from the cross-pollination of ideas and operational technology experience. The association also provides a discussion environment through an online forum, where any member can contact one or all their fellow members and discuss any common issues that relate to audiovisual or educational technology. The ongoing exchange of practical and truthful information gained from the real-world experience of AETM colleagues is often cited by members as one of the key benefits of being part of AETM.



The AETM also offers a range of Scholarships and Awards for members including Distinguished Service and Outstanding Contribution Awards. Presenters at the conference can be eligible for Scholarships to present their work at AETM affiliated Conferences in the USA (CCUMC) and in the UK (SCHOMS).

## Hosted by the university of South Australia

The University of South Australia (UniSA) is Australia's University of Enterprise. Our culture of innovation is anchored around global and national links to academic, research and industry partners. Our graduates are the new urban professionals, global citizens at ease with the world and ready to create and respond to change. Our research is inventive and adventurous, and we create new knowledge that is central to global economic and social prosperity.

As at 2017, UniSA's four city and two regional campuses catered for 32,000 students including 5,400 international students. The commencement this year of 'UniSA Online' has seen online student numbers increase significantly. Recently UniSA was ranked 25th in the world for universities under 50-year-old.

UniSA has also performed significant capital works with several new facilities commencing over 2017 / 2018. At the City West campus this growth includes:

a new Business Hub, Student lounge spaces, a 1200 seat auditorium and sport space at Pridham Hall and the 14 storey Cancer Research Institute (CRI) that includes a new Museum of Discovery (MOD). These spaces, together with the award winning Jeffrey Smart building, the new Mount Gambier Learning Centre, the ongoing development of Collaborative Teaching Spaces and the increase in Video Production 'Green Screen' spaces has resulted in the positive growth of UniSA's AV profile over the past 5 years.

UniSA is a proud member of the AETM and we look forward to hosting you at this year's conference

Conference Sessions – University of South Australia & The InterContinental Adelaide

Networking Exhibition – The InterContinental Adelaide

Conference Dinner – Adelaide Oval

Conference attendees will be staying at the InterContinental Adelaide

North Terrace, Adelaide SA 5000



## University of South Australia



## 2018 AETM Conference Program

### Monday 19/11/18 Pre-Conference Training.

University of South Australia - Pridham Hall Function Rooms 1, 2 & 3 and Jeffrey Smart

1200-1230	Lunch. Pridham Hall Function Room 2 & 3	
Rooms	<b>Pridham Hall</b>	<b>Jeffrey Smart 4-11</b>
1230-1420	<p><b>AVIXA Training</b>  <b>Creating Standard Operating Procedures.</b>            In this session, we will break down exactly what you need to create an effective and efficient framework for an “easy to follow” and comprehensive Standard Operating Procedure. We will explore how to construct instruction, at the most basic level, for complicated tasks and how we can use this framework and instruction to help our clients and support staff in daily AV operations.</p>	<p><b>The Siemon Company &amp; Fluke Networks</b>            Scott Jugg, Asia Pacific Technical Manager, The Siemon Company &amp; Wayne Allen, Asia Pacific Technical Manager, Fluke Networks.            Considerations for the Design, Installation and testing of an AV system over a Standards based IP network.</p>
1420-1440	Afternoon Tea. Pridham Hall Function Room 2 & 3	
1445-1545	<p><b>AVIXA Training</b>  <b>Balancing Audio Systems.</b>            David Cribbis, Audio Business Manager, Midwich Australia.            How many audio systems are installed and operated without out PROPERLY being set up? Most of them. Many times, the idea of “if I can hear it, it’s working” will take the place of a properly balanced system. This session will take away some of the “mystery” of setting up your audio system – from microphone selection to properly setting up the amps. It’s not “magic”... it’s math.</p>	<p><b>Crestron Training</b>  <b>What is 4k60?</b>            Bignesh Dayal, Director of Education Solutions, Crestron.            Color Space, HDMI 1.4 and HDMI 2.0. HDCP 1.4 and HDCP 2.2. Transport methodology and requirements.</p>
1545-1645	<p><b>Designing for User Experience.</b>            Pasquale Valpied, CTS-D, CTS-I, Director, Parity Technology Consulting            In this session, we will learn how UX research and design techniques can help you better understand user needs and create a great user experience. Attendees explore how to gain an understanding of what is involved in UX research, including conducting interviews, evaluating systems, and analyzing systems using principles of good design.</p>	
1800-2200	<p><b>Registration &amp; Opening Dinner- Intercontinental Hotel, Blakes room.</b>            (Members and Invited guests only – Pre-dinner drinks and buffet dinner).</p>	

## Tuesday 20/11/18 Conference Day One

University of South Australia. Pridham Hall

0800-0815	Meet in hotel lobby and walk to venue	
0815-0830	Registration. Pridham Hall	
0830-0840	House-keeping- Scott Doyle, Scott Dukeson (Conference MC) and Marek Pokorny	
0840-0900	<b>Official Conference opening and welcome to country performed by Uncle Lewis</b>	
0900-1000	<b>Keynote speaker- Dr Deane Hutton. Pridham Hall</b> Deane is one of Australia's best-known futurists and science communicators and has worked as a teacher, lecturer, writer, television presenter, film producer and entertainer in Australia and overseas. He has degrees in Science and Education and a PhD in Visual Perception and Message Design and takes his audience on a head-spinning ride into the Future.	
1000-1020	Morning Tea. Pridham Hall Function Room 2 & 3	
1020-1050	<b>UniSA Presentation. Pridham Hall</b> <b>Facilities, Teaching and AV Project Collaboration, Teaching Infrastructure Masterplan project</b> Mr Rob Lustri – Capital Projects Director: Facilities Management Unit Dr Stuart Dinmore – Academic Developer: Curriculum Development, Teaching Innovation Unit Mr Brett Heritage- Project Coordinator: Information Strategy and Technology Services Mr Marek Pokorny – Teaching Technology Coordinator: Information Strategy and Technology Services	
1050-1055	<b>Allocated time for members to head to Jeffrey Smart Building</b>	
Rooms	<b>Pridham Hall.</b> Management Stream	<b>Jeffrey Smart 3-13 A/B.</b> Technical Stream
1055-1125	<b>Wireless presentation – Where it started/where it's gone.</b> Peter Lynas – Macquarie University. Peter examines the history, current trends and applications for wireless presentation in the Virtual classroom.	<b>Delivering AV on the enterprise network.</b> Jared Walley & Asher Zhang – Deakin University. Jared looks at Deakin University's journey of implementing AV teaching technology on the enterprise network. He will discuss the vision, challenges and key components of a successful network centric solution with software defined control.
1125-1130	<b>Allocated time for members to move between presentations</b>	
1130-1200	<b>Simpler, faster, better: Create training &amp; support materials that work for users and don't overwork you.</b> Ali Potter – Flinders University. Ali is a learning design expert and shares the lessons learnt in creating innovative and user friendly, technology training and self-help materials.	<b>Panel Discussion- AV Delivery in a Virtualised &amp; Cloud Based Future</b> An open discussion on pros & cons and how best to prepare for this future trend towards network, software-defined, virtualised / cloud based services, for delivery of audio, video, and control across large scale campuses.
1200-1300	Lunch. Pridham Hall Function Room 2 & 3	
1300-1330	<b>SCHOMS Chairperson presentation. Pridham Hall</b> <b>Mark Dunlop</b>	
1330-1400	<b>AETM Annual General Meeting &amp; Website Launch. Pridham Hall</b>	
1400-1700	<b>Site tours of Atrium, Trading Lab, Basement, Great Hall AV Booth &amp; Green Screen Room.</b> 3 groups, 3 hours of tours including 15-minute Afternoon Tea. Pridham Hall Function Room 2 & 3 Group 1- start at Yungondi Building Group 2- start at Pridham Hall Group 3- start at Jeffrey Smart Building	

## Wednesday 21/11/18 Conference Day Two

*InterContinental Hotel. Banksia Room*

0800-0900	View Networking Exhibition. InterContinental Ballroom
0900-0930	<b>Conference Partner Presentation - AVT</b>
0935-1000	<b>Major Sponsor Presentation – EPSON Australia</b>
1000-1100	Morning Tea
1100-1130	<b>Conference Partner Presentation - Crestron</b>
1135-1200	<b>Major Sponsor Presentation – Christie Digital Solutions</b>
1200-1400	Lunch
1345-1400	<b>Meet outside the ballroom and walk to Site Tour location</b>
1400-1630	<b>Site tours of Museum of Discovery, Health CTS &amp; Lab Spaces and Flexible software driven CTS.</b> 3 groups, 2 hours & 30 minutes each tour, including 15-minute afternoon tea Group 1- start at CRI Building Group 2- start at Y4-09 Yungondi Building Group 3- start at CRI Building
1815-1830	Meet in Hotel Lobby and walk to Adelaide Oval for Conference Dinner
1830-2200	Gala Dinner- <b>Adelaide Oval</b>

## Thursday 22/11/18 Conference Day Three

*InterContinental Hotel*

0800-0900	View Networking Exhibition. InterContinental Ballroom	
	<b>Banksia Room.</b> Management Stream.	<b>Grevillea Room.</b> Technical Stream.
0900-0930	<b>Be the Journeyman for AV/IT Convergence – A Case study of ANU’s road to Change.</b> Kevin Knox – ANU. Kevin maps ANU’s journey to challenge and successfully influence the traditional IT paradigm and highlights the change process, people, execution, strategy plus management and leadership methodologies.	<b>Using a Holistic Approach of the AV Standards to Improve the Students’ Experience in Higher Education, An Acoustic Perspective.</b> Rodrigo Sanchez-Pizani- King’s College London. The presentation shows a cycle of continual improvement that, navigates through the AV standards. There will be a focus into how the acoustic design of teaching rooms has an impact on student experience and the importance of a holistic approach for AV.
0930-1005	<b>AARNET Presentation and Q&amp;A.</b> – Michael Watson, Senior Product Manager – Collaboration. <b>Banksia Room</b>	
1005-1030	<b>Design Guidelines discussion. Banksia Room</b>	
1030-1130	Morning Tea	

Rooms	<b>Banksia Room.</b> Management Stream.	<b>Grevillea Room.</b> Technical Stream.
1130-1200	<p><b>A geek, a dentist and a builder.</b> Emerson Pratt- University of Otago The University of Otago is about to open the southern hemisphere's largest dental school. It was keen to learn from past lessons to ensure that the project not only delivered a successful physical dental school building but, more importantly, a facility that met the needs and requirements of the staff, students, and patients who would be using it. During large construction projects many universities have struggled with the relationship between IT, AV, Facilities, External Contractors, and the eventual users of the building. During this presentation we'll discuss how Otago turned the traditional project managed structure on its head to tackle this issue.</p>	<p><b>Strategies for securing your AV/IT Assets.</b> Steven Lim- Curtin University Steven's presentation is identifying and evaluating your security threats and weaknesses and working out how to overcome them to provide a more secure and stable AV environment.</p>
1200-1230	<p><b>Enterprise Audio Visual in a Networked World.</b> Merv Connell- Griffith University How do I build a secure, high performing and manageable AV solution that meets the needs of Students, Academics, IT Security and AV staff? This presentation will provide a Case study from Griffith University experience of the last 5 years.</p>	<p><b>As Builts. Beyond the PDF.</b> Dave Rigter- University of Wollongong Presentation of how using a wiki for as built documentation has benefitted the AV and the IT Teams.</p>
1230-1430	Lunch	
1430-1500	Conference wrap-up & Conference 2019 Presentation	
1500-1600	Post- Conference drinks with Conference Sponsors	

## Keynote Speaker

### Dr Deane Hutton

Dr Deane Hutton is a futurist with a difference! As a leading science communicator he takes his audience on a head-spinning ride into the FUTURE - complete with riveting models, graphics, dramatic demonstrations, audience interaction and entertainment.

With passion and conviction, Dr Deane Hutton shows corporate clients how to use an understanding of science and technology to create their desired future. His dynamic presentation, "Going Green with Dr Deane" demonstrates how to understand environmental problems and to do something about them.

Dr Deane Hutton has worked professionally as a teacher, lecturer, writer, television presenter, film producer and entertainer in Australia, New Zealand and Singapore.

As one of Australia's best-known futurists and science communicators, he has appeared on television programs including Curiosity Show, Hey Hey It's Saturday, Channel Seven News, and The New Inventors. In 2007 - 08, he presented weekly science and technology radio broadcasts through Asia and Africa on Radio CVC.

An in-demand keynote speaker, Dr Deane Hutton presents over 70 action-packed presentations each year at business conferences, schools and universities. Through his presentations on science, technology and the future, audience members learn to recognise future trends, overcome the insecurity of change, and create the future they want.

Deane has degrees in Science and Education and a PhD in Visual Perception and Message Design. In addition he is a CSP (Certified Speaking Professional) - the highest level of accreditation from the International Federation for Professional Speakers.

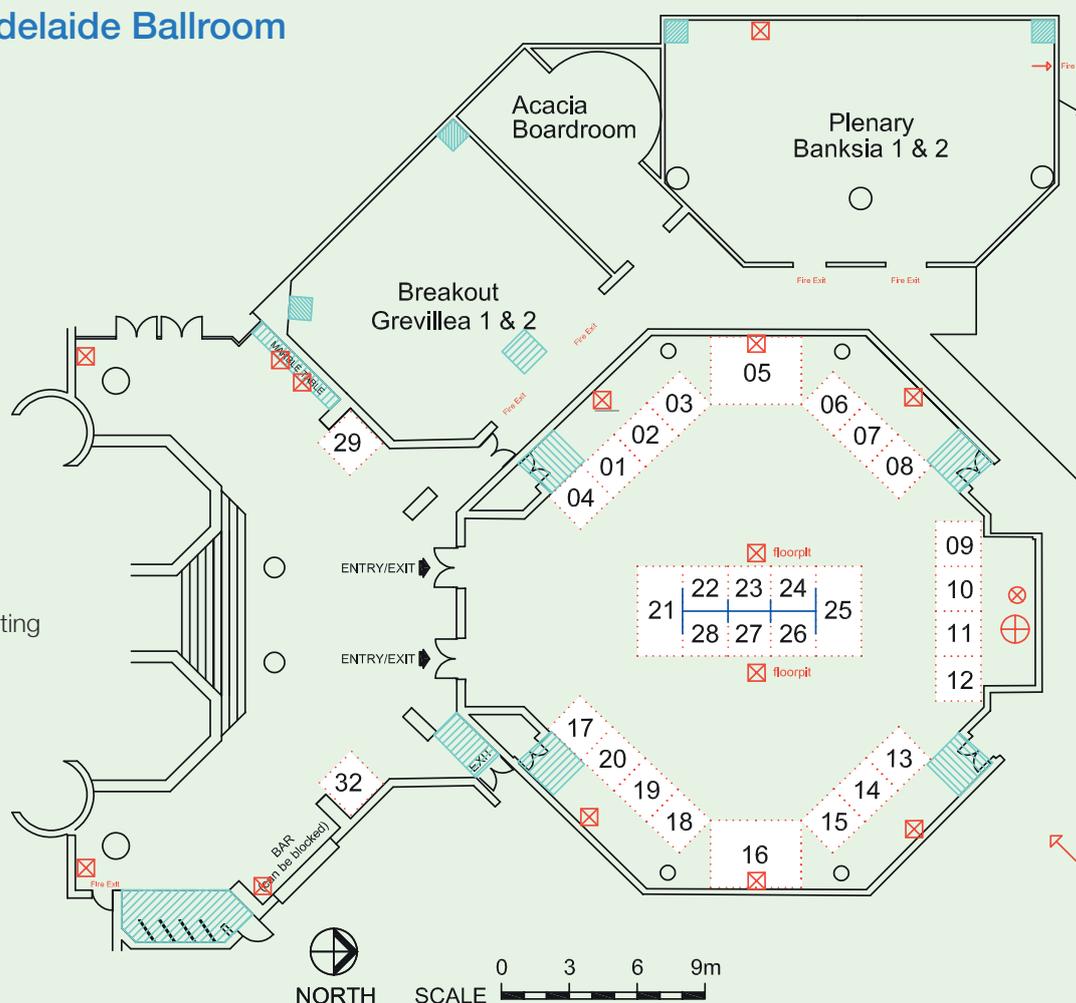


## Exhibition Floor Plan

### InterContinental Adelaide Ballroom

#### Booth Numbers:

1. Technical Audio Group
2. Samsung
3. Siemon
4. CommBox Pty Ltd
5. Creston
6. Vivi
7. Hitachi Australia
8. Extron Australia
9. TeamMate
10. Midwich
11. Sony Australia
12. Echo360
13. Wolfvision
14. Pro AV Solutions
15. LG Electronics
16. AVT
17. Panasonic Australia
18. Parity Technology Consulting
19. Technology Core
20. Logitech
21. EPSON
22. Citadel Technology
23. Sennheiser Australia
24. SMART Technologies
25. Christie Digital Solutions
26. Screen Technics
27. Madison Technologies
28. Barco Systems
29. AVIXA
32. Registration desk



## Exhibitors



### AVIXA | Booth Number: 29

AVIXA™ is the Audiovisual and Integrated Experience Association, producer of InfoComm trade shows around the world, co-owner of Integrated Systems Europe, and the international trade association representing the audiovisual industry. Established in 1939, AVIXA has more than 5,400 members, including manufacturers, systems integrators, dealers and distributors, consultants, programmers, live events companies, technology managers, content producers, and multimedia professionals from more than 80 countries. AVIXA members create integrated AV experiences that deliver outcomes for end users. AVIXA is a hub for professional collaboration, information, and community, and the leading resource for AV standards, certification, training, market intelligence and thought leadership. [www.avixa.org](http://www.avixa.org).



### AVT | Booth Number: 16

"With over 30 years of leading expertise, avt help organisations make the best technology decisions in order for them to teach, reach, collaborate and share ideas. Our dynamic and innovative products span across multiple verticals and sectors delivering excellent customer experiences. avt will be bringing to the AETM Conference live and hands on demonstrations to allow delegates the opportunity to immerse themselves in the latest avt technology. We will be showcasing the latest from HARMAN Professional including, AMX, BSS, Crown and JBL. Along with avt's most recent brand portfolio additions; Utelogy, Tripleplay, AdMobilize, Mezzo, COWS by avt, PanaCast, Minrray & MIMO."



### Barco Systems | Booth Number: 28

"Barco designs technology to enable bright outcomes around the world. Seeing beyond the image, we develop visualization and collaboration solutions to help you work together, share insights, and wow audiences. Our focus is on three core markets: Enterprise (from meeting and control rooms to corporate spaces), Healthcare (from the radiology department to the operating room), and Entertainment (from movie theaters to live events and attractions). In 2017, we realized sales of 1.085 billion euro. We have a team of 3,600 employees, located in 90 countries, whose passion for technology is captured in 400 granted patents. For more information, visit us on [www.barco.com](http://www.barco.com),

follow us on Twitter (@Barco), LinkedIn (Barco), YouTube (BarcoTV), or like us on Facebook (Barco)."



### Christie Digital Solutions | Booth Number: 25

Christie®, a proud sponsor of this year's AETM Conference, is excited to share with attendees some of its latest display and processing products.

Make sure to visit booth 25 for a live demonstration of Christie Terra, a powerful AV-over-IP SDVoE solution that drastically simplifies AV system design. This demo is a perfect example of Christie's unique ability to provide complete, integrated technology solutions that include everything required, from source to display. To learn more about integrating an SDVoE network, attend Michael Bosworth's educational seminar which takes place on Wednesday, November 20 from 11:35 a.m. – 12:00 p.m. in the Banksia Room.

Want to find out more about what Christie offers? Stop by booth 25 and speak with a Christie representative about the latest innovations, including: LCD panels, RGB pure laser projection, LED video walls, processing and show control, and so much more!



### Citadel Technology | Booth Number: 22

*"Citadel Technology Solutions (CitadelTech) is a specialist data, video and voice technology management business. We help clients manage the complexity of making technology work for them in the most practical, appropriate and cost effective manner possible. Our partner support strategy ensures that collaboration technology systems perform as designed, and provide their clients with confidence that they can rely on CitadelTech to ensure maximum uptime. Highly skilled dedicated technicians, engineers and support team deliver peace of mind, certainty and confidence. They understand that these enabling technologies are part of daily life and they need to work flawlessly, always. Sadly technology is not an exact science. If something goes wrong, CitadelTech delivers support that is timely, thoughtful and appropriate, and delivered with a focus on restoring service quickly."*



### CommBox Pty Ltd | Booth Number: 4

*"CommBox, established in 1976, is Australia's premier designer and manufacture of control and presentation technology. At CommBox, we pride ourselves on development, design, quality and support.*

*Development is a core focus at CommBox, as we continue to improve and develop software, firmware, and hardware: specialising in large format interactive touchscreens and control systems.*

*CommBox continues its commitment to design by improving aesthetics, providing "value-add" features and maintaining a diverse technology offering.*

*Setting new standards in quality, we utilise only the highest grade components and latest technologies.*

*The culture and product design at CommBox is intrinsically committed to quality technical and sales support."*



### Crestron | Booth Number: 5

*"Crestron is a global leader in AV Technology, Presentation and Collaboration solutions and is at the centre of the transformation and standardisation of higher education classrooms and meeting spaces around the world. Crestron's broad offering of education solutions allows Universities to easily connect students and teachers to share content and ideas, configure learning spaces within minutes, and easily deploy them across the building or entire campus. Crestron-packaged room solutions support standard network security policies and offer cloud-based provisioning and management, maximising system uptime, and optimising device and room usage. Crestron technologies create an end-to-end solution that makes technology work the way you work, so everything flows smoothly and your campuses perform at an optimum high level. Crestron is proud of their long-standing relationships with universities in Australia and New Zealand, and is proud to display their Education Solutions at AETM."*



### Echo360 | Booth Number: 12

*"Echo360 (echo360.com) is education's leading classroom capture and video management solution. Millions of students in thousands of classrooms around the world rely on Echo360 to enhance their educational experience before, during and after class. The technology supports institutions wishing to deliver face-to-face, blended and/or distance learning courses, with students able to watch content and participate on any device, anywhere, anytime.*

*Developed for educators by educators, only Echo360 offers a unified solution which brings together a collection of tools designed to empower and enhance the learning moment.*

*There are four key components that form the basis of the Echo360 solution:*

- *Capture capabilities to record and/or live stream teaching content, including lectures.*

- Content management options for instructors and students to organise their content.
- Student engagement tools to involve learners more deeply with their subject for better comprehension.
- Learner analytics so instructors and institutions have actionable insight into content consumption.”

## **EPSON**

EXCEED YOUR VISION

### **EPSON Australia | Booth Number: 21**

“Epson is a global technology leader dedicated to connecting people, things and information with its original efficient, compact and precision technologies. With a lineup that ranges from inkjet printers and digital printing systems to 3LCD projectors, watches and industrial robots, the company is focused on driving innovations and exceeding customer expectations in inkjet, visual communications, wearables and robotics.

Led by the Japan-based Seiko Epson Corporation, the Epson Group comprises more than 81,000 employees in 85 companies around the world, and is proud of its contributions to the communities in which it operates and its ongoing efforts to reduce environmental impacts.

The world’s number one projector brand since 2001, Epson boasts an extensive line-up of visual solutions for education, corporate and large venue applications. Epson 3LCD laser technology opens up more creative possibilities and delivers unparalleled audience experiences. Insist on reliability. Insist on Epson.

Phone: 02 8899 3666

Website: [www.epson.com.au/projectors](http://www.epson.com.au/projectors)”

## **Extron**

### **Extron Australia | Booth Number: 8**

“Every day, millions of people around the world are having their experiences enhanced by Extron audiovisual signal processing, distribution, and control solutions. We design advanced technologies to create better looking

images, higher quality sound and systems that are easier to control and work more reliably. Our powerful asset management tools are helping technology professionals efficiently manage large numbers of audiovisual systems deployed throughout their enterprises and institutions. Extron AV technology solutions serve the diverse needs of organisations around the world with a strong emphasis toward the education sector via the Extron S3 Education Partnership Program.”

## **HITACHI**

### **Inspire the Next**

### **Hitachi Australia | Booth Number: 7**

“Hitachi is a 108 year old company, with deep and strong roots in both the manufacturing and information technology sectors. To date, Hitachi continues to develop technology with one goal in mind: to develop products and services that are designed to help educators and professionals deliver digital content in a way that’s both efficient and impactful. Using our advanced knowledge and experience of both visual and interactive hardware and software we can craft the right solution, for the right environment and requirements. A comprehensive range of projectors are offered, designed to suit your space and projection needs. Hitachi also offers a choice of 65, 75 and 86 inch interactive displays, all of which will form the centre piece of even the most aesthetic spaces, while providing you with an incredibly useful and engaging way to communicate with your audience.”



### **LG Electronics | Booth Number: 15**

“LG is a solutions provider for the major verticals including Retail, Hospitality, Education, and Government. We’ll work with you to develop solutions and guide you through the development. Backed by a global team of specialists and engineers LG brings together all the components of a digital solution.”

## logitech®

**Logitech | Booth Number: 20**

*“Logitech started connecting people through computers; now we’re designing products that bring people together through music, gaming, video and computing.*

*Logitech is transforming video conferencing by offering an easy and affordable way to collaborate, with crystal-clear audio and razor-sharp video. Logitech products deliver exceptional performance, business certifications, and award-winning design.”*



**Madison Technologies | Booth Number: 27**

*“Madison Technologies is an Australian Company, supplying technology solutions across multiple markets for 25 years. The company comprises several “Business Units” servicing different markets, mainly Audio-Visual & Telecommunications.*

*Primarily a value-added distributor of solutions from world leading manufacturers, the brands include Sharp, Yamaha, ATEN, Belden, SpinetiX, and Icron Technologies amongst others. Whether it is setting up a commercial facility, upgrading a broadcast suite, implementing digital signage or live streaming your message, we offer an unbeatable combination of technical expertise and quality products.*

*We have a rich history in supplying AV Solutions into education. Examples include UWS, UNSW, UTS, University of Sydney, Bond University, QUT, Monash University and TAFE NSW. Solutions across multiple AV technologies are deployed in these facilities, including assistive listening, digital signage, specialist cable and connectivity systems, and streaming cameras.*

*Madison Technologies has premises in Melbourne, Sydney, Brisbane and Perth, and recently expanded into Auckland, NZ.”*

## midwich

**Midwich | Booth Number: 10**

*“A leading trade-only distributors of technology solutions with more than thirty-five years of experience in the AV channel. Distributing audio-visual solutions, Midwich is adept at developing sound commercial propositions for its vendor partners and prides itself on being first to market with value added opportunities for its reseller partners.”*

## Panasonic

**Panasonic Australia | Booth Number: 17**

*“The Panasonic Business suite of products have been designed to enhance productivity in the workplace. Panasonic Australia provides a wide range business solutions, from industry leading 4K laser projection and LED displays, state of the art Broadcast and Professional cameras and software, ruggedised notebooks and tablets, and innovative security solutions and unified communication systems.”*



**Parity Technology Consulting | Booth Number: 18**

*“Parity is a specialist, independent Audio Visual (AV) and Video Conferencing (VC) consulting firm. Since its inception in early 2011, Parity has forged a reputation as being a highly skilled consulting firm, while attaining and maintaining high-profile clients including some of Australia’s leading universities.*

*Parity currently has five highly experienced full-time AV Consultants, including its two directors. Three of these staff have engineering degrees, and all staff are AVIXA CTS certified. Four staff are also dual CTS-D and CTS-I holders, the only AV Consultants in Australia to hold these qualifications.*

*The Consultants at Parity can draw on their experience in the integration side of the industry, including engineering, project management and sales. This practical side sets Parity apart from its competitors.*

*Parity has completed large projects for eight major universities, and currently sits on the panel of approved AV Consultants at three of these universities.”*

## **TeamMate**

### **Performance Enclosures Limited (TeamMate) | Booth Number: 9**

*Since 1997, Performance Enclosures Limited has been designing and manufacturing TeamMate products; an extensive range of Roomware Solutions for education, corporate and specialist sectors.*

*Having over 25 years of experience within the AV market and a design team with a creditable background in mechanical engineering and product design, TeamMate has become a worldwide market leader for design and manufacture of contemporary audio-visual furniture solutions.*

*TeamMate’s Roomware Solutions range from Audio Visual technical furniture to traditional contemporary furniture and soft seating. These innovative Roomware solutions cater for any room size, budget and specification; from flexible collaborative and interactive furniture, to self-contained screen stands and a range of lecterns and podiums. TeamMate’s smart furniture solutions suit the demands expected of spaces today, including active learning spaces, breakout areas, boardrooms, lecture theatres and seminar rooms.*



### **Pro AV Solutions | Booth Number: 14**

*“For more than 30 years, Pro AV Solutions has been integrating technology into educational institutions. We have been in business through the entire development of interactive and learning technologies: from the first appearance of the PC in classrooms, through to today’s dynamic lecture and teaching facilities. Technology integration is entrusted to us so that educators can focus on teaching. We can design and install everything from a*

*small classroom requiring basic projection & entry-level control systems, through to large lecture theatre projection and sound systems with comprehensive and intuitive control systems.*

*Pro AV Solutions delivers exceptional experiences at every point in our client relationship, from project inception through to design, delivery, ongoing service and support. We deliver high quality projects on time and on budget, and are always aiming to exceed our client’s expectations throughout dedication to excellence.”*

## **SAMSUNG**

### **Samsung | Booth Number: 2**

*Samsung inspires the world and creates the future with innovative technology and the creativity and diversity of our people. Through a deep understanding of what people need and want, Samsung Electronics is committed to enriching our customers’ lives, while contributing to social prosperity around the world, and supporting a sustainable environment for us all.*

*Website – [www.samsung.com.au/business](http://www.samsung.com.au/business)*



### **Screen Technics | Booth Number: 26**

*“Screen Technics is the largest and most accomplished screen manufacture in the southern hemisphere. It’s still the number one projection screen and AV lifting device supplier in the Australian AV market. With a reputation for high customer service, technical depth and custom solutions, Screen Technics has long been the professional audio visual community’s supplier of choice. Screen Technics operates out of a 12,000 square meter facility in the Southern Highlands of NSW. It’s staffed by local production and sales staff who understand all aspects of their product range. Screen Technics has the industrial muscle to be the best in category as a supplier. Along with our industry leading range of projection screens and AV lifting devices, we also exclusively distribute a range of high end international AV brands, such as Screen Innovations, Peerless-AV and Connectrac.”*



## **SENNHEISER**

### **Sennheiser Australia | Booth Number: 23**

*“On the stand will be Sennheiser’s new TeamConnect Ceiling 2, the second generation patented automatic beamforming ceiling microphone for conferencing and collaborative environments.*

*The innovative Sennheiser ControlCockpit software management platform will be on display representing control and monitoring of devices across a campus including the much revered SpeechLine Digital wireless range, the all new evolution wireless G4 series and TeamConnect Ceiling. ControlCockpit enables simplification of tasks across larger deployments, enabling preventative measures that can be actioned before they become issues for end users, simplifying the lives of support teams.*

*MobileConnect, a low-latency, high quality WiFi audio streaming platform for BYOD hearing assistance will be live and demonstrated, be sure to experience the future of audio delivery across the network.”*



### **The Siemon Company | Booth Number: 3**

*“Quality, Service, Innovation & Value since 1903. The Siemon Company is an industry leader specializing in the design and manufacture of high quality, high performance low voltage infrastructure solutions and services for Data Centres, LANs and Intelligent Buildings.*

*Headquartered in Connecticut, USA, with global offices and partners throughout the world, Siemon offers the most comprehensive suite of copper and fibre cabling systems available. Siemon Labs invests heavily in R&D and development of industry standards, underlining the company’s long-term commitment to its customers and the industry.*

*Truly, the Siemon Company is a world-class leader in the development and manufacture of telecommunications copper and fibre structured cabling systems.”*

## **SMART**

### **SMART Technologies | Booth Number: 24**

*“At SMART Technologies, our mission is to provide simple, intuitive and connected solutions to help our customers inspire greatness in themselves, and the students, colleagues and teams they interact with. We are the inventor of the SMART Board® interactive display and the developer of SMART Notebook®, the world’s most popular collaborative learning software, and part of the SMART Learning Suite.”*

## **SONY**

### **Sony Australia | Booth Number: 11**

*“Sony is one of the world’s leading manufacturers of consumer electronics and broadcast and professional solution products. Established for more than half a century, Sony’s legacy of world renowned quality and functionality has been integrated into the line-up of professional display, projectors, medical and network camera products.”*



### **Technical Audio Group | Booth Number: 1**

*“Displaying QSC’s Q-SYS Audio-Video-Control Platform, new control and integration possibilities. Built around an open IT-friendly ecosystem with the interoperability of IEEE networking standards, Q-SYS supports the diverse requirements of education and University AV & IT deployments.”*

## TECHNOLOGYCORE™

### Technology Core | Booth Number: 19

*"Technology Core has been a leader in the design, manufacture and supply of interactive solutions since 1987. Responding to customer feedback, we wanted to expand our product offerings to schools and businesses and as such the brand HDi was born.*

*The HDi brand now encompasses the largest range of touch screen technologies with sizes ranging from 32" up to 105" using the latest technology in infra-red and capacitive touch products from across the world.*

*The HDi range now includes leading technologies in wireless presentation solutions as the company introduced HDi Connect and Australia's first hardware version of Airserver in 2018.*

*We specialise in designing and engineering our electric height adjustable mobile solutions to complement our touch screen technology in order to bring an Australian made element to the complete solution for our end users. This often allows us to customise the right solution for our client's varying and specific needs."*



### Vivi | Booth Number: 6

*"Vivi is a global technology company, headquartered in Melbourne. It was founded with the aim of creating the simplest, most intuitive screen mirroring solution in the world. The Vivi product is designed specifically for schools and works seamlessly with devices and displays of all kinds. It integrates its core screen mirroring and video streaming functionality, with a raft of additional education features, all controlled from an easy-to-use app, and managed via a web-based Admin Portal. It's the only product of its kind that has been developed specifically as an education tool and is a reliable, hardware-enabled cloud solution that saves time in the classroom, so educators can focus on teaching and student learning and not on the technology itself."*



### Wolfvision | Booth Number: 13

*"WolfVision is a provider of systems and services to universities, colleges, and other educational institutions. An acknowledged 'technology leader' in the Visualizer and presentation solutions market, WolfVision is the company that takes the lead, setting standards worldwide for innovative, user-friendly, high performance presentation, and collaboration solutions.*

*Our award-winning active learning classroom collaboration solutions represent a significant step forward in learning space design and are developed specifically to support higher education classroom environments. We offer comprehensive consultative guidance on customised combinations of our hardware systems, software, and accessories, enhancing communication, collaboration, and knowledge sharing in learning spaces of all types."*

## General Information

### Registration Desk

#### Monday, 19 November 2018

The registration desk will be opened at 6pm outside the Blakes Room, InterContinental Hotel where the opening dinner will be held.

#### Tuesday, 20 November 2018

The registration desk will be located at Pridham Hall and opens at 8.15am until 1pm.

#### Wednesday, 21 November and Thursday, 22 November 2018

The registration desk will be located by the exhibition space in the Ballroom at the InterContinental Adelaide. It will be open for check-in and on-site registration from 8am.



### Name Badges

Name badges and delegate bags will be provided at the Registration Desk. Admission to all sessions, morning and afternoon teas, lunches and the post conference drinks is by name badge only.

### Need Help?

For assistance or further information during the Congress, please go to the Registration Desk or ask an AETM Committee Member.

### Transport

The InterContinental Adelaide is walking distance from the University of South Australia's City West Campus and Adelaide Oval.

## Conference Management

Promaco Conventions as Conference Managers for the AETM Conference are pleased to welcome delegates to the Conference. We are positive you will find this a most rewarding experience. If we can be of any assistance, please see a staff person at the registration desk.

### Promaco Conventions

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